

President's Letter

Letter from the President

Dear Stakeholders,

2021 was a very active year full of incredible accomplishments for ABC Freight Hauling Inc. As you may recall, we began the year making preparations to institute our own company sponsored truck driver training program in an effort to attract and retain new drivers to ABC Freight Inc. ABC Freight Hauling Inc.'s own in-house truck driver training program has saved new drivers thousands of dollars in tuition costs. At the same time, the program has provided ABC Freight Hauling Inc. with a steady flow of employees. Since its inception, I am pleased to announce that we've added twenty new truck drivers, as well as an additional four new administrative/driver support staff members to the ABC Freight team. One year ago at this time, we had twelve drivers in our fleet and six office personnel; today we have thirty two drivers, and ten administrative/driver support staff and still continuing to grow - both internally and externally.

In 2020, ABC Freight Hauling Inc. was a small mid-sized trucking company operating in just three states. Today, even though we are still a mid-sized company, we have successfully expanded our areas of operation from the tri-state areas to now include the entire east coast corridor - from Maine to Florida; and have over doubled our customer base - now serving 52 clients.

It is important that we keep the company's forward momentum going. It is my goal that ABC Freight Hauling Inc. will not only continue to grow, but to grow exponentially. As most of our stakeholders have heard, in recent months, ABC has established the company's Business Development Strategy committee to explore new areas and opportunities for growth. ABC Freight Inc. is currently weighing the possibility of moving westward and expanding into other states. Our goal for the coming year is to be operating within all states east of the Mississippi river. It is my hope that by achieving this goal by the end of 2022, ABC Freight Hauling Inc. will double its current customer base as well as the company's fleet.

ABC Freight Hauling Inc.'s success wouldn't have been possible without each and every one of its employees having stepped up to take a role. It is because of our dedicated employees, our committed partnerships, and our valued customers ABC Freight Hauling Inc. has been able to grow. I thank each and every one of you for your devoted support to ABC Freight Hauling Inc, and look forward to sharing a successful year ahead.

Most graciously,

Paul Lennon, President